



THE MUNICIPALITY OF

LAMBTON SHORES

2023 Capital Procurement

202313 - Request for Proposals

Tandem Truck Equipped with Winter Plow & Wing,
Combination Dump and Salter/Spreader

Closing date: March 16, 2023 at 11:00am

202313 Request for Proposals
Supply and Delivery of One Tandem Truck with Snow Plow Package

The Municipality of Lambton Shores invites Request for Proposals for the supply of One (1) tandem axle Truck equipped with winter plow, salter & sander, and dump box.

RFP's must be sealed and returned in an envelope marked:

“Request for Proposal Supply of a Tandem Truck with Snow Plow Package”

The responding organization or individual must have their name and full mailing address clearly marked on the outside of the envelope.

Interested suppliers may obtain the proposal documents *online* at www.lambtonshores.ca.

The lowest or any RFP will not necessarily be accepted. Facsimile and electronic tender submissions will NOT be accepted. Duration of offer must be a minimum of ninety (90) days.

The closing date for submissions is **March 16, 2023 @ 11:00 am** to the Northville Public Works Office, 9575 Port Franks Road, Thedford, ON N0M 2N0. RFPs will be opened in public immediately following the closing.

Please direct all questions regarding the RFP to Mr. Dan Wood, Transportation Manager, 519-243-1400 Ext 8216 or by email at dwood@lambtonshores.ca

INFORMATION TO BIDDERS DOWNLOADING THIS DOCUMENT

Bidders downloading this document from the Municipality of Lambton Shores website must register with the Public Works Department to be added to the Bidders list. Interested Bidders are required to complete the information below and return this form via fax or email to:

519-243-3500

Or

dwood@lambtonshores.ca

Bidders who do not register may not receive any additional information or addendums relating to this project.

Bidder Registration Form

Company Name: _____

Address: _____

City: _____

Contact Name: _____

Phone Number: _____ Fax Number: _____

Email Address: _____

Project Name: 202313 – Tandem Truck with Snow Plow Package

Fax to: 519-243-3500
Email: dwood@lambtonshores.ca
Attention: Public Works Department

INSTRUCTIONS

The Municipality of Lambton Shores, here in after referred to as the Municipality, invites RFP's for:

Supply of a Tandem Truck with Snow Plow Package

RFP's not submitted in strict accordance with these instructions or not complying with the requirements laid down in the documents may be rejected.

1. GENERAL

The purpose of this Request for Proposal is to receive proposals from interested suppliers for the supply of equipment as detailed in the Request for Proposals documents.

The Municipality shall not be liable for any costs of preparation of any part of Proposal submissions.

2. RFP DOCUMENTS

Interested suppliers may obtain the proposal documents *online* at www.lambtonshores.ca.

The lowest or any RFP will not necessarily be accepted. Facsimile and electronic tender submissions will NOT be accepted. Duration of offer must be a minimum of ninety (90) days.

The closing date for submissions is **March 16, 2023 @ 11:00:00 am local time** to the Northville Public Works Office, 9575 Port Franks Road, Thedford, Ontario N0M 2N0. Closing time will be determined as shown on the clock within the Public Works office general reception area.

3. BIDDER REGISTRATION

Bidders downloading this document from the Municipality of Lambton Shores website are **required** to register with the Public Works Department to be added to the Bidders list. Interested Bidders are required to complete the Bidder Registration Form and return this form via email or fax to:

dwood@lambtonshores.ca

or

519-243-3500

Bidders who do not register may not receive any additional information or addendums relating to this project that would disqualify their bid.

A respondent who signs and returns the Bidder Registration is not obligated to submit an RFP.

4. DISCREPANCIES OR OMISSIONS

Proponents that find discrepancies or omissions in the specifications or other documents or having any doubts concerning the meaning or intent of any part thereof, should immediately request in written form, either by email or mail, clarification from the Municipality. Upon receipt of the written request for clarification, the Municipality will send written instructions or explanations to all parties registered as having returned the Acknowledgement Letter. No responsibility will be accepted for oral instructions.

Proponents are responsible to verify that they have received a complete package of proposal documents.

Alterations or amendments to any of the proposal documents shall only be effective by written notice from the Municipality.

Amendments to the proposal documents in the form of an addendum shall become part of the Proposal Documents. Proponents shall be responsible to ascertain that they have received all addendums.

5. EXAMINATION OF CONTRACT DOCUMENTS

The Proponent shall be deemed to have satisfied himself as to the sufficiency of the RFP for the product and the prices stated on the RFP Form. These prices shall cover all obligations under the RFP, and all matters necessary for the proper supply of the product.

6. PROOF OF ABILITY

The Proponent shall be competent and capable of supplying the product. The Municipality may request proof of ability.

7. REQUEST FOR PROPOSAL SUBMISSIONS

Proposal submissions must include, but not limited to the following:

- Schedule A – Bidder Information
- Schedule B – Specification Form
- Schedule C – Form of Proposal

Each proposal and any attachments must be submitted in a sealed envelope clearly marked:

“Request for Proposal for the Supply of a Tandem Truck with Snow Plow Package”

RFP’s submitted by fax or electronically will not be accepted.

Proposals may be rejected for one or more of the following reasons:

- a) Bids arriving after the closing time and date as specified in this document
- b) Bids received in a form other than the forms supplied
- c) Bids not completed in ink or by type
- d) Bids containing any other form of alteration, including but not limited to include; strike-out, white-out, without initials.
- e) Bids not properly signed, witnessed, and/or sealed
- f) Bids that have not acknowledged addendums

The Municipality reserves the right to accept any Proposal or reject any or all Proposal and waive formalities as the interests of the Municipality may require.

Tenders shall remain open for acceptance by the Municipality for a period of ninety (90) calendar days after the closing date.

8. WITHDRAWAL OF PROPOSALS

A proposal submitted in accordance with the instructions in the proposal documents may be withdrawn prior to the date and time of the close of proposals.

Proposals not withdrawn before the date and time of closing shall be irrevocable and remain open for acceptance by the Municipality.

9. NEGOTIATION

The Municipality may award the RFP on the basis of proposals received without discussion. The Municipality reserves the right to enter into negotiations with the selected proponent(s). If the Municipality cannot negotiate an acceptable agreement with the successful proponent the Municipality may terminate negotiations and begin negotiations with the next selected proponent. No proponent shall have any rights against the Municipality arising from negotiations.

10. PROPOSAL EVALUATION

The Municipality reserves the right to accept or reject any and all proposals and to waive irregularities and informalities at its discretion. The Municipality reserves the right to accept a proposal other than the lowest price proposal without stating reasons. By the act of submitting its proposal, the proposal waives the right to contest in any proceedings or action the right of the Municipality to award the purchase contract to any proponent in its sole discretion.

THE LOWEST OR ANY PROPOSAL WILL NOT NECESSARILY BE ACCEPTED

The Municipality will evaluate proposals based on the following items:

- Product Specifications and ability to meet the operational needs of the Municipality of Lambton Shores
- Product Warranty
- Timely Delivery Schedule

The Municipality intends to award the proposal to the lowest bidder that meets the Municipalities specifications for each truck.

11. ACCEPTANCE OF PROPOSAL

Acceptance of a proposal shall be communicated by written notice from the Municipality to the successful proponent. Such acceptance shall bind the successful proponent to execute a purchase agreement with the Municipality.

12. INQUIRIES

Direct all inquiries regarding the Request for Proposals to the Municipalities contact in the notice page.

13. IDEMNIFICATION AND INSURANCE

The successful proponent will, at all times, indemnify and save harmless the Municipality, their officers, employees and agents from and against all claims, demands, losses, costs, damages, action, suite or other proceedings made, sustained, brought or prosecuted that are based upon, or caused in any way by anything done or omitted to be done by the proponent or any of its officers, directors, employees, or agents in connection with the services performed, purportedly performed or required to be performed by the proponent under this proposal and subsequent contractual agreement.

14. MUNICIPAL FREEDOM OF INFORMATION AND PROTECTION OF PRIVACY ACT

In accordance with MFIPPA, this is to advise that any personal information proponents provide is being collected under the authority of the Municipal Act and will be used exclusively in the selection process. All proposals submitted become the property of the Municipality. Proponents are reminded to identify in their proposal material any specific scientific, technical, commercial proprietary, or similar confidential information, the disclosure of which could cause them injury. Complete proposals are not to be identified as confidential. The information contained in this proposal document may be utilized by the proponent solely for the purpose of preparing a proposal for submission to the Municipality. Any other use of the information for any other purpose is not authorized by the Municipality.

SCHEDULE A – BIDDER INFORMATION

Bidders are requested to respond to this Request for Proposals as instructed subject to the provisions contained herein.

Name of Bidder: _____

Address: _____

City: _____

Province: _____ Postal Code: _____

Telephone: _____ Fax No: _____

E-mail: _____

Contact Person: _____

Title: _____

SCHEDULE B – SPECIFICATION FORM

The Municipality of Lambton Shores presents these specifications for the purpose of soliciting bids for installation and purchase of new equipment for its Community Services Department. The specifications are to set minimum standards acceptable to The Municipality of Lambton Shores and not to limit bids.

We understand the difficulty of designing a specification sheet that conforms to all of the different manufacturer's specifications. As a result, we have included a column for the Proponent to confirm compliance with the minimum specification or specify variations. This column must be completed and submitted and will be a factor in determining the successful Proponent.

Any exceptions or deviation from these specifications must be stated in writing and included with bid.

The Municipality of Lambton Shores reserves the right to approve as equal, or to reject as not being equal, any major or minor variations from specifications. The decision of the Municipality of Lambton Shores is final.

Equipment being offered must be of the manufacturer's standard model. Tenders will be considered only from manufacturers or authorized dealers who can assure parts/service availability.

No award will be made to a dealer for equipment to be delivered and serviced outside his territory. The manufacturers' standard warranty and inspection service shall cover all components of the equipment furnished and the seller guarantees to furnish this service anywhere within the vicinity of the Municipality of Lambton Shores.

There shall be a minimum 1 Year Warranty, unless otherwise stated, on material and workmanship from the date of delivery, unless there are deficiencies. If deficiencies exist, warranty will commence at final acceptance.

202313 Request for Proposals
 Supply and Delivery of One Tandem Truck with Snow Plow Package

Detail	Yes	No	Specify
1.0 General			
Minimum 28,122 kg (62,000 lbs) tandem axle diesel snow plow and salter truck.			
2.0 Vehicle Weight			
G.V.W.R. 28,122kg (62,000 lbs)			
G.A.W.R.- front-9,979 kg (22,000 lbs)			
G.A.W.R- back -18,144 kg (40,000 lbs)			
Chassis Weight			
3.0 Axles			
Front axle shall be minimum 9,979kg (22,000 lbs)			
Front Axle shall be set back			Turning Radius: _____
Power assisted steering			
Rear axle shall be minimum 18,144kg (40,000 lbs), dual drive with inter axle differential and driver controlled differential lockout			
4.0 Brakes			
Four channel Anti-Lock Brake System			
Service brakes to be full air brakes with anti-skid			
Automatic slack adjusters			
Air dryer-Wabco 1200 with heater or equivalent			
Asbestos free brake linings			
5.0 Suspension			
Front springs minimum rating of 4,545kg (10,000lbs) each			
Rear springs minimum rating of 10,430kg (23,000lbs) each			
Front springs are Parabolic Taper or Flat Leaf with shock absorbers			

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Detail	Yes	No	Specify
6.0 Wheels & Tires			
Dual rear wheels			
Eight (8) first line street belted radial tubeless tires, minimum 16 ply for rear axles			Size: _____ Ply: _____
Two (2) first line steel belted tubeless tires, minimum 20 ply for front axle			Size: _____ Ply: _____
7.0 Engine			
Engine equivalent to Cummins 13L, Volvo D13, Detroit DD13 or International A26 13L			Displacement: _____ HP _____
Minimum net torque: 1450 lbs			Net Torque _____
Insulation under hood and on splash panels for noise abatement			
Minimum 160 amp alternator			
Engine governor built in type			
Access to engine for checking fluids will not require tilting of the harness			
Block heater			
Fuel capacity over 300L			Capacity _____
8.0 Transmission			
10-speed Allison			
9.0 Cab			
Conventional cab with air ride			
Separate driver and single passenger seat			
Driver and passenger seat to be high back air suspension type			
Dual sun visors and exterior sun visors			
Factory installed air conditioning			
Cab has minimum floor to ceiling space of 56"			

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Detail	Yes	No	Specify
Hour Meter			
Grab bar and lower and intermediate steps on both sides			
Air Horn			
Tilting and telescopic steering column			
AM/FM radio			
Hands Free Bluetooth Capability			
Road temperature gauge			
Outside temperature gauge			
Heated mirrors			
Power windows			
2 way radio wiring with 20amp fuse protection			
All auxiliary lighting shall be factory wired for plow lights, spinner lights, blue and amber flashing lights, wing lights, and beacon and stop/turn/reverse lights with 10-112 switches wired to a remote power module inside cab.			
Front plow light harness plug with dash switch			
10.0 Lights/Electrical			
All supplied lights to be LED			
Two fender mounted 4" amber directional lights			
Rear red directional lights			
Stop lights			
Five (minimum) identification streamline cab lights			
Two daytime running lights			
Seven wire trailer plug			
Salt resistant coating applied to all wiring			
Built in plow harness light Install Plow sensor and wiring into cab terminal strip for Infobite GPS			

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Detail	Yes	No	Specify
Back up alarm			
Whelen amber and blue lights on top of cab			
Light bars for back of sander box			
Extra bright back up light mounted on frame			
11.0 Paint			
Exterior painting to be red, including dump body			
12.0 Body and Sander			
Viking 1415LW or equivalent			
Water level capacity with 10" hardwood side boards will be minimum 13.8 Cu Yards			
Side Boards to be painted black			
A fold-up body ladder to access dump body to be installed on passenger side at front of body. Minimum 16" wide			
3 stage, 30 ton, telescopic hoist			
Minimum tipping angle to be 50 degrees			
Tailgate to be double acting with spreader chains and 18" high x 30" wide asphalt door			
Air controlled tailgate latching system			
Load cover open and close operation to be air operated			
Load cover to be minimum 1/8" mesh			
Hydraulic driven polyurethane spinner installed on driver's side			
Spinner to be quick detachable with single pin			
Dump body to be epoxy primed and painted to match cab			
Liquid tanks installed			
13.0 Hydraulics			
Front mounted hydraulic pump, engine driven, capable of powering all operations			
ACE Optivalve valve sections mounted in behind plow harness for plow lift hydraulic tilt front wing slide and lock cylinders. Lift circuit to have nitrogen accumulator			

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Detail	Yes	No	Specify
<p>ACE Optivalve valve sections mounted B.C. above frame in Stainless steel weather proof enclosure for the following functions: rear wing rear wing slide rear wing brace plus1 single acting section for hoist</p> <p>Manuals supplied shall cover all components including the ACE controls, and Electronic weight distribution calculation documents</p> <p>Two each required – operators manuals – shop type service manuals and parts manuals, one hard copy and one electronic copy accepted</p>			

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Detail	Yes	No	Specify
Valve actions: Plow lift-double acting & power float Plow tilt-double acting Wing front-double acting proportional Wing heel-double acting & power float Body lift-single acting proportional Harness tilt-double acting Auxiliary-double acting proportional Sander conveyor Sander spinner			
14.0 Cab Controls			
Closed loop ground oriented automated spreader control in compliance with detailed specifications included ACE Ecobite Pro with touch screen display electronic in-cab spreader controls mounted in ACE MANIMAX console , Infobite GPS with Sprauge Road Watch temperature sensor #0810735; interfaced into the ACE spreader controller			
ACE supplied two (2) spreader valves (spinner and conveyor) ACE spreader valve mounting bracket #01901990			
ACE MANIMAX console with single joystick control and MANIMAX console base plate VCL air tarp and tailgate switches mounted on side of ACE console ACE MANIMAX console to include VCL 500HD lock-pin controls ACE low hydraulic oil warning light and buzzer ACE solenoid valve cover plate VCL under floor stiffener plate for in-cab control console Unit will be functional and calibration completed (as per perimeters to be supplied) by the successful bidder prior to delivery			
15.0 Plow Harness			
Viking VCL 500T Hydraulic tilt harness or equivalent			
Quick attach system			

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Detail	Yes	No	Specify
16.0 275 AHW Wing Harness Viking Model AHW001			
Viking Wing VCL 144AHW or equivalent			
Quick attach plate mounted on truck frame for wing and lift arm MTO Spec ES-504			
High wear wing blade			
17.0 Plow			
Viking VCL 120HSE9 or equivalent			
Quick attach system			
Carbide cutting edges and carbide snow shoes			
Hydraulic power tilt moldboard			
10" rubber belt mounted to top of front to deflect snow			

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Detail	Yes	No	Specify
18.0 Other			
Pintle hook hitch installed on rear at 25" height rated at 30 Ton			
Folding reflective triangle			
10lb fire extinguisher			
First aid kit			
Heavy duty floor mats			
Auto greaser on all grease points			
Airlines to rear of truck for float trailer			

SCHEDULE C - FORM OF PROPOSAL

The price shall be in Canadian funds and include duties, royalties, handling, levies, transportation, delivery, dealer preparation, overhead, profit and all other charges. Any and all taxes are to be shown separately.

The Municipality of Lambton Shores is part of the Broader Public Service of the Province of Ontario and as such is entitled to the concessions (discounts) as arranged by the Ministry of Government Services under VOR: OSS 00163907 and VOR: OSS074422

According to the RFP specifications, pricing is to be submitted to provide for the following: F.O.B. Northville, Ontario and shall be good for the duration of ninety (90) days from date of tender opening:

1. Supply One (1) New Tandem Truck equipped with winter plow & wing, salter & sander pursuant to all terms and conditions outlined in the Specification Section herein.

Price \$ _____

HST \$ _____

TOTAL RFP SUM \$ _____

2. Provide price to provide automatic transmission in lieu of 10 speed manual transmission.

Price \$ _____

3. Credit for Trade In One 2011 International 7600SBA with Viking plow and wing and salter with 182,874 kms at time of tender.

Price (\$ _____)

Supplier:

Name: _____

Address: _____

City/Province: _____

Postal Code: _____

202313 Request for Proposals
Supply and Delivery of One Tandem Truck with Snow Plow Package

Phone Number: _____

This unit shall be delivered FOB Northville, ON no later than March 1, 2024

Signature of Authorized Person

Print Name

Title

Date

Signature of Witness

Print Name

Title

Date