



THE MUNICIPALITY OF

LAMBTON SHORES

2026 Capital Procurement

2026-25 - Request for Proposals

Supply and Delivery of a Hydro Vacuum Truck

Closing date: May 14, 2026 at 11:00am



INFORMATION TO BIDDERS DOWNLOADING THIS DOCUMENT

Bidders downloading this document from the Municipality of Lambton Shores website must register with the Public Works Department to be added to the Bidders list. Interested Bidders are required to complete the information below and return this form via fax or email to:

519-243-3500

Or

dwood@lambtonshores.ca

Bidders who do not register may not receive any additional information or addendums relating to this project.

Bidder Registration Form

Company Name: _____

Address: _____

City: _____

Contact Name: _____

Phone Number: _____ Fax Number: _____

Email Address: _____

Project Name: 2026-25 – Supply of a Hydro Vacuum Truck

Fax to: 519-243-3500
Email: dwood@lambtonshores.ca

INSTRUCTIONS

The Municipality of Lambton Shores, here in after referred to as the Municipality, invites RFP's for:

SUPPLY OF A HYDRO VACUUM TRUCK

RFP's not submitted in strict accordance with these instructions or not complying with the requirements of these documents may be rejected.

1. GENERAL

The purpose of this Request for Proposal is to receive proposals from interested suppliers for the supply of equipment as detailed in the Request for Proposals documents.

The Municipality shall not be liable for any costs of preparation of any part of Proposal submissions.

2. RFP DOCUMENTS

Interested suppliers may obtain the proposal documents *online* at www.lambtonshores.ca.

The lowest or any RFP will not necessarily be accepted. Facsimile and electronic tender submissions will NOT be accepted. Duration of offer must be a minimum of ninety (90) days.

The closing date for submissions is **May 14, 2026 @ 11:00:00 am local time** to the Lambton Shores Administration Building, 9577 Port Franks Road, Thedford, Ontario N0M 2N0. Closing time will be determined as shown on the clock within the Public Works office general reception area.

3. BIDDER REGISTRATION

Bidders downloading this document from the Municipality of Lambton Shores website are **required** to register with the Public Works Department to be added to the Bidders list. Interested Bidders are required to complete the Bidder Registration Form and return this form via email or fax to:

dwood@lambtonshores.ca

or

519-243-3500

Bidders who do not register may not receive any additional information or addendums relating to this project that would disqualify their bid.

A respondent who signs and returns the Bidder Registration is not obligated to submit an RFP.

4. DISCREPANCIES OR OMISSIONS

Proponents that find discrepancies or omissions in the specifications or other documents or having any doubts concerning the meaning or intent of any part thereof, should immediately request in written form, either by email or mail, clarification from the Municipality. Upon receipt of the written request for clarification, the Municipality will send written instructions or explanations to all parties registered as having returned the Acknowledgement Letter. No responsibility will be accepted for oral instructions.

Proponents are responsible to verify that they have received a complete package of proposal documents.

Alterations or amendments to any of the proposal documents shall only be effective by written notice from the Municipality.

Amendments to the proposal documents in the form of an addendum shall become part of the Proposal Documents. Proponents shall be responsible to ascertain that they have received all addendums.

5. EXAMINATION OF CONTRACT DOCUMENTS

The Proponent shall be deemed to have satisfied himself as to the sufficiency of the RFP for the product and the prices stated on the RFP Form. These prices shall cover all obligations under the RFP, and all matters necessary for the proper supply of the product.

6. PROOF OF ABILITY

The Proponent shall be competent and capable of supplying the product. The Municipality may request proof of ability.

7. REQUEST FOR PROPOSAL SUBMISSIONS

Proposal submissions must include, but not limited to the following:

- Schedule A – Bidder Information
- Schedule B – Specification Form
- Schedule C – Form of Proposal

Each proposal and any attachments must be submitted in a sealed envelope clearly marked:

“Request for Proposal for the Supply of a Hydro Vacuum Truck”

RFP's submitted by fax or electronically will not be accepted.

Proposals may be rejected for one or more of the following reasons:

- a) Bids arriving after the closing time and date as specified in this document
- b) Bids received in a form other than the forms supplied
- c) Bids not completed in ink or by type
- d) Bids containing any other form of alteration, including but not limited to include; strike-out, white-out, without initials.
- e) Bids not properly signed, witnessed, and/or sealed
- f) Bids that have not acknowledged addendums

The Municipality reserves the right to accept any Proposal or reject any or all Proposal and waive formalities as the interests of the Municipality may require.

Tenders shall remain open for acceptance by the Municipality for a period of ninety (90) calendar days after the closing date.

8. WITHDRAWAL OF PROPOSALS

A proposal submitted in accordance with the instructions in the proposal documents may be withdrawn prior to the date and time of the close of proposals.

Proposals not withdrawn before the date and time of closing shall be irrevocable and remain open for acceptance by the Municipality.

9. NEGOTIATION

The Municipality may award the RFP on the basis of proposals received without discussion. The Municipality reserves the right to enter into negotiations with the selected proponent(s). If the Municipality cannot negotiate an acceptable agreement with the successful proponent the Municipality may terminate negotiations and being negotiations with the next selected proponent. No proponent shall have any rights against the Municipality arising from negotiations.

10. PROPOSAL EVALUATION

The Municipality reserves the right to accept or reject any and all proposals and to waive irregularities and informalities at its discretion. The Municipality reserves the right to accept a proposal other than the lowest price proposal without stating reasons. By the act of submitting its proposal, the proposal waives the right to contest in any proceedings or action the right of the Municipality to award the purchase contract to any proponent in its sole discretion.

THE LOWEST OR ANY PROPOSAL WILL NOT NECESSARILY BE ACCEPTED

The Municipality will evaluate proposals based on the following items:

- Product Specifications and ability to meet the operational needs of the Municipality of Lambton Shores
- Product Warranty
- Timely Delivery Schedule
- Equipment Demonstration if requested

The Municipality has a budget of \$850,000 set aside for this equipment. It is the intention of the Municipality to purchase equipment within this budget that will best meet the operational needs of the Municipality.

11.ACCEPTANCE OF PROPOSAL

Acceptance of a proposal shall be communicated by written notice from the Municipality to the successful proponent. Such acceptance shall bind the successful proponent to execute a purchase agreement with the Municipality.

12.INQUIRIES

Direct all inquiries regarding the Request for Proposals to the Municipalities contact in the notice page.

13.IDEMNIFICATION AND INSURANCE

The successful proponent will, at all times, indemnify and save harmless the Municipality, their officers, employees and agents from and against all claims, demands, losses, costs, damages, action, suite or other proceedings made, sustained, brought or prosecuted that are based upon, or caused in any way by anything done or omitted to be done by the proponent or any of its officers, directors, employees, or agents in connection with the services performed, purportedly performed or required to be performed by the proponent under this proposal and subsequent contractual agreement.

14.MUNICIPAL FREEDOM OF INFORMATION AND PROTECTION OF PRIVACY ACT

In accordance with MFIPPA, this is to advise that any personal information proponents provide is being collected under the authority of the Municipal Act and will be used exclusively in the selection process. All proposals submitted become the property of the Municipality. Proponents are reminded to identify in their proposal material any specific scientific, technical, commercial proprietary, or similar confidential information, the disclosure of which could cause them injury. Complete proposals are not to be identified as confidential. The information contained in this proposal document may be utilized by the proponent solely for the purpose of preparing a proposal for submission to the Municipality. Any other use of the information for any other purpose is not authorized by the Municipality.

SCHEDULE A – BIDDER INFORMATION

Bidders are requested to respond to this Request for Proposals as instructed subject to the provisions contained herein.

Name of Bidder: _____

Address: _____

City: _____

Province: _____ Postal Code: _____

Telephone: _____ Fax No: _____

E-mail: _____

Contact Person: _____

Title: _____

SCHEDULE B – SPECIFICATION FORM

The Municipality is requesting proposals for the supply and delivery of one (1) new Vacuum Truck. The equipment must meet or surpass mandatory requirements of the current Canadian Motor Vehicle Safety Regulations, or any other relevant standards or specifications in effect in the Province of Ontario as amended or revised.

The following table provides an opportunity for vendors to specify their proposed units and will be used to evaluate proposals. We understand the difficulty of designing a specification sheet that conforms to all of the different manufacturer's specifications. As a result, we have included a column for the Proponent to confirm compliance with the specification or specify variations. This column must be completed and submitted.

SPECIFICATIONS AND CONFIRMATION

VACUUM TRUCK

SPECIFICATIONS

CONFIRMATION

1. **GENERAL**

- 1.1 It is the intent of these specifications to describe a new 2025-27 diesel powered tandem axel Hydro-Vacuum Truck within sufficient detail to secure bids on comparable equipment. All parts not specifically mentioned which are necessary in order to provide a complete unit, shall be included in the bid, and shall conform in strength, quality of material and workmanship to what is usually provided to the trade in general. Any units not conforming to the Specifications as outlined, may be rejected, and it will be the responsibility of the supplier to conform within the requirements, unless deviations have been cited by the bidder and acceptance made in writing on that basis.

Bidders are encouraged to suggest and propose additional features, within the Municipality’s budget, that will provide operational efficiency or increased value. Attach a complete list of specifications, equipment descriptions, and included options for the unit being proposed.

Equipment Proposed

- 1.2 New 2025, 2026, or 2027

Year: _____
Make: _____
Model: _____

- 1.3 Positive Displacement or Fan Blower Specify:
- 1.4 Debris body: minimum 12 yard capacity Capacity:
- 1.5 Dumping System: min 50-degree tilt with telescopic lift Yes: No:

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- | | | | |
|------|--|------|-----|
| 1.6 | Flat rear door with hydraulic lock/unlock and open/close | Yes: | No: |
| 1.7 | Vacuum intake hose: 8 inch minimum | Yes: | No: |
| 1.8 | Joystick controlled boom, 10 foot telescoping boom with 180 rotation | Yes: | No: |
| 1.9 | Front mounted hose reel: 600 feet capacity at 1 inch hose | Yes: | No: |
| 1.10 | Jet rodder hose: 500 feet at 1 inch | Yes: | No: |
| 1.11 | Manual hose reel bypass valve | Yes: | No: |
| 1.12 | Leader hose: 10 feet at 1 inch | Yes: | No: |
| 1.13 | Debris body flushout system with min 8 jets | Yes: | No: |
| 1.14 | Full length tank maintenance steps | Yes: | No: |
| 1.15 | Decant pump system | Yes: | No: |
| 1.16 | Winter Weather all equipment capable | Yes: | No: |
| 1.17 | Delivery Date no later than December 4, 2026 | Yes: | No: |

2. CHASSIS

- | | | | |
|-----|--|-------|----------|
| 2.1 | G.V.W. shall be 50,000/ 22680 kg. minimum. | | lbs./kg. |
| 2.2 | Painted White | Yes: | No: |
| 2.3 | Diesel Engine | Yes: | No: |
| 2.4 | Engine Manufacturer | _____ | |
| 2.5 | Automatic Transmission | Yes: | No: |

3. Water System

- | | | | |
|-----|--|-------|---------|
| 3.1 | Water Storage at least 1000 gallons (3800litres) | _____ | gallons |
| 3.2 | 80 GPM at 2500 PSI Water pump system | _____ | specify |

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3.3	Hydro excavation package with 50 foot handgun reel, lance, tip, and storage	<hr/>	
3.4	Variable pressure/flow water system	Yes:	No:
3.5	Air purge system and insulated lines	Yes:	No:
3.6	Winter excavation boiler/recirculation system	Yes:	No:
3.7	Multiple sewer cleaning heads including root cutter and grease nozzles	Yes:	No:
3.8	Low water alarm	Yes:	No:
4.	<u>Lighting and Safety</u>		
4.1	Front and rear LED beacon lights	Yes:	No:
4.2	Rear LED Traffic control arrow board	Yes:	No:
4.3	LED midbody and rear flood lights	Yes:	No:
4.4	LED Boom mounted flood light	Yes:	No:
4.5	Rearview camera with in cab colour monitor	Yes:	No:
4.6	LED marker lights	Yes:	No:
4.7	Exterior emergency stop button	Yes:	No:
5.	<u>Storage and Accessories</u>		
5.1	Cone rack	Yes:	No:
5.2	Long handle, tool, and nozzle storage boxes	Yes:	No:
5.3	Vacuum Tubing – minimum 20 feet vacuum tubing complete with quick clamp flanges and clamps	Yes:	No:
5.4	Remote wireless controls with water/vacuum and rodder hose reel controls	Yes:	No:
5.5	Vac tube handle clamp for hydro excavation	Yes:	No:

- | | | | |
|------|---|------|-----|
| 5.6 | Quick connect clamps for upper vac hose connection between debris tank and solid vac tubing | Yes: | No: |
| 5.7 | Automatic grease system | Yes: | No: |
| 5.8 | Manhole hose guide/director | Yes: | No: |
| 5.9 | Shop repair manuals/usb to be supplied. | Yes: | No: |
| 5.10 | Vehicle registration, plating & commercial safety to be completed by dealer. | Yes: | No: |

6 WARRANTY

- 6.1 Bidder hereby guarantees all workmanship, parts and equipment for a period of _____ months from time of delivery, or for _____ kilometers/hours.

SCHEDULE C - FORM OF PROPOSAL

The price shall be in Canadian funds and include duties, royalties, handling, levies, transportation, delivery, dealer preparation, overhead, profit and all other charges. Any and all taxes are to be shown separately.

The Municipality of Lambton Shores is part of the Broader Public Service of the Province of Ontario and as such is entitled to the concessions (discounts) as arranged by the Ministry of Government Services under VOR: OSS 00163907 and VOR: OSS074422

According to the RFP specifications, pricing is to be submitted to provide for the following: F.O.B. Northville, Ontario and shall be good for the duration of ninety (90) days from date of tender opening.

1. Supply One (1) Vacuum Truck pursuant to all terms and conditions outlined in the Specification Section herein.

Price	\$ _____
HST	\$ _____
TOTAL RFP SUM	\$ _____

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Supplier:

Name: _____

Address: _____

City/Province: _____

Postal Code: _____

Phone Number: _____

This vehicle shall be delivered FOB Northville ON no later than **December 4, 2026**. (if different date is proposed, please specify):

Signature of Authorized Person

Print Name

Title

Date

Signature of Witness

Print Name

Title

Date