



THE MUNICIPALITY OF

**LAMBTON SHORES**

**Community Services**

9577 Port Franks Road

Thedford, ON N0M 2N0

T: 519-243-1400 / 1-866-943-1400

[www.lambtonshores.ca](http://www.lambtonshores.ca)

## **THE MUNICIPALITY OF LAMBTON SHORES**

**Request for Proposal – 2026-18  
Supply and Delivery of one Fire Apparatus**

## The Municipality of Lambton Shores

9577 Port Franks Road, Thedford, ON  
Telephone: (519) 243-1400-8801  
Email: [jmarshall@lambtonshores.ca](mailto:jmarshall@lambtonshores.ca)  
[The Municipality of Lambton Shores](#)

February 5, 2026

**SUBMISSIONS** shall be received no later than the closing time and date noted below to the attention of James Marshall- Fire Chief, and must contain the below information on the cover of a sealed envelope.

Request for Proposal Number	2026-18
Project Name	Supply and Delivery of one Fire Apparatus
Closing Time and Date	February 20, 2026, 11:00:00 a.m., local time
Question Period Closing Time and Date	February 27, 2026, 11:00:00 a.m., local time

## **INFORMATION TO BIDDERS DOWNLOADING THIS DOCUMENT**

Bidders downloading this document from the Municipality of Lambton Shores website must register with Lambton Shores Fire and Emergency Services to be added to the Bidders List. Interested Bidders are required to complete the information below and return this form via email to:

[jmarshall@lambtonshores.ca](mailto:jmarshall@lambtonshores.ca)

Bidders who do not register may not receive any additional information or addendums relating to this project.

### **Bidder Registration Form**

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/Town: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Project Name: 2026-18– Supply and Delivery of one Fire Apparatus

## **1.0 Request for Proposal Details**

### **1.1 Purpose**

The Municipality of Lambton Shores (“the Municipality”) is issuing this Request for Proposal (“RFP”) to seek interested Proponents for the supply and delivery of one Fire Apparatus. The scope of work is further detailed within this RFP document.

### **1.2 Background & Scope of Work**

The Municipality requires supply and delivery of one Fire Apparatus.

## **2.0 Submission Requirements**

### **2.1 General Requirements**

- a) The Municipality is requesting responses from Proponents who are both interested and capable of undertaking the project.
- b) The onus is on the Proponent to show their knowledge, understanding and capacity to conduct the work outlined in the RFP.
- c) All information provided in response to this RFP must contain sufficient detail to support the services being proposed. Incomplete Responses will not be considered.
- d) The Proponent shall ensure they have carefully examined the provisions, plans, specifications, and conditions attached to this RFP and has carefully examined the site and location of the work to be done under this contract, and the Proponent understands and accepts the said provisions, plans, specifications and conditions and, for the prices set forth in this RFP, hereby offers to furnish all machinery, tools, apparatus' and other means of construction, furnish all materials, except as otherwise specified in the RFP, and to complete the work in strict accordance with the provisions, plans, specifications, and conditions attached to this RFP.
- e) It is agreed that the quantities contained within this RFP are estimates only and may increase or decrease slightly by the Municipality without alteration of the contract price.
- f) The Contractor, by way of submission of an RFP, promise to commence work on an “as required basis” and to diligently perform the work continuously when requested by the Municipality, upon acceptance of the RFP, without undue delay as specified and completes the work as detailed herein. It is expected that the work will commence in upon approval of and order of the vehicle and shall be delivered within an expedited and timely manner.

If the Proponent fails or neglects to commence or to execute the work diligently, and at a rate of progress that will ensure the entire completion of the work within a reasonable time, or fail to observe and perform any of the provisions of this RFP, the Municipality may notify the Proponent to discontinue all work under this RFP. The Municipality may then employ such means necessary to

complete the work, and in such a case, the Proponent shall have no claim for further payment in respect of work performed.

All vehicles and equipment are to be in safe and effective operating condition, and properly licensed carriers/drivers must make all deliveries. All loads must be legal within the gross weight and axle weight laws of the Province of Ontario, and tickets must be provided to the Municipality for their records.

## 2.2 Specific Requirements

a) RFP submissions for the aforementioned scope will be received via hard-copy only until 11:00:00 a.m., local time on February 27, 2026 to:

Lambton Shores Fire &  
9577 Port Franks Road  
Thedford, ON N0M 2N0  
Attn: James Marshall, Fire Chief

b) Hard copy submissions shall be enclosed in a sealed envelope and Proponents should complete and affix the attached RFP cover sheet to their respective submission(s) which can be found in Appendix A.

c) Submissions shall be submitted on the included Form of Proposal, witnessed and/or sealed.

d) Submissions must be fully legible. Submissions that are incomplete, unbalanced, conditional, or obscure, or which contain erasures or alterations not properly initialed, or irregularities of any kind, may be rejected as informal or void.

e) Questions related to this RFP shall be directed to:

James Marshall- Fire Chief  
[jmarshall@lambtonshores.ca](mailto:jmarshall@lambtonshores.ca)

## 3.0 Submission Information

3.1 Responses must be received in hard copy no later than the specified closing time and date, as per the above requirements.

3.2 Proponents may edit or withdraw a submitted Response at any time up to the official closing time. Respondents are solely responsible to:

- make any required adjustments to their Response;
- acknowledge the Addendum/Addenda; and
- ensure the re-submitted Response is **RECEIVED** no later than the closing time and date.

3.3 The Municipality reserves the right to accept or reject any and all responses.

3.4 Responses are to remain firm for acceptance for a period of **ninety (90)** days from the closing time and date.

3.5 The acceptance and award of the Response, and any potential subsequent procurement processes,

and/or execution of an agreement, contract or purchase order may be subject to approval by Council.

- 3.6 By submitting a response, the Respondent acknowledges and accepts all terms and conditions in this Response solicitation document and all policies and procedures as per the Municipality Procurement and Asset Disposal Policy.
- 3.7 The Municipality will evaluate submissions based on the following items:
  - Product Specifications and ability to meet the operational needs of the Municipality of Lambton Shores.
  - Product Warranty.
  - Timely Delivery Schedule.

## **4.0 Terms and Conditions**

### **4.1 Questions/Addenda**

- a) All questions, inquiries and clarifications regarding this RFP are to be submitted through email to the aforementioned Municipality contact. Inquiries must not be directed to other employees or Elected Officials. Submitting inquiries outside of this framework may result in your Response being rejected.
- b) The Municipality assumes no responsibility for any verbal (spoken) information from any Municipality staff or from any Consultant firms retained by the Municipality, or from any other person or persons who may have an interest in this Response.
- c) Amendments or changes to this RFP prior to the closing date and time stated herein will only be in the form of written addenda issued by the Municipality and distributed through email to the registered plan takers. It is the Proponents sole responsibility to inform itself of any distributed addenda.

Proponents must acknowledge all addenda as part of their submission. Failure to do so may result in rejection.

- d) The Municipality makes no promise or guarantee that addenda will be delivered by any means to any Respondent. By submitting a Response, the Respondent acknowledges and agrees that addenda shall only be emailed to registered plan takers and it is the sole responsibility of the Respondent to check for said addenda.
- e) Where a request results in a change or a clarification to the RFP, the Municipality will prepare and issue an addendum. No addendum will be issued within the forty-eight (48) hours prior to closing – not including Saturdays, Sundays and Statutory Holidays observed by the Municipality for regular business hours **with the exception of an addendum postponing the closing or cancelling of this RFP**. Respondents that have submitted Responses prior to the date and time cut-off for addenda issuance are solely responsible to monitor their email for further addendum and are therefore also solely responsible for submitting a complete new Response acknowledging any said addenda prior to the closing date and time of the RFP solicitation.

### **4.2 Rights Reserved by the Municipality**

- a) The Municipality reserves the right to modify any and all requirements stated in the RFP at any time

prior to the possible awarding of a contract.

- b) The Municipality reserves the right to cancel this RFP at any time, without penalty or cost to the Municipality.
- c) In the event of any disagreement between the Municipality and the Respondent regarding the interpretation of the provisions of the RFP, the Municipality shall make the final determination as to interpretation.

#### 4.3 Verification of Information

The Respondent shall cooperate in the verification of information and is deemed to consent to the Municipality verifying such information.

The Municipality shall have the right to:

- a) Verify any Respondent statement or claim by whatever means the Municipality deems appropriate, including contacting persons in addition to those offered as references.
- b) Access the Respondent's premises where any part of the work is to be carried out to confirm Response information quality of processes and to obtain assurance of viability.

### **5.0 Project Specifications**

#### 5.1 Description of Services to be Provided

As noted herein, the Municipality requires supply and delivery of a fire apparatus with a certified pump for structure suppression, and minimum of 1000gal water capacity. Delivered to 65 Main St S, Forest, ON N0N 1J0. With this purchase there shall be initial operator training, pump operator training, operator practical training and preventative maintenance training.

#### 5.2 General Specifications

Standards and requirements not directly listed within this RFP are still applicable and must be adhered to.

#### 5.3 Specifications Form

The Municipality is requesting proposals for the supply and delivery of a fire apparatus with a certified pump for structure suppression, and minimum of 1000gal water capacity. The vehicle will be equipped with all manufacturer's standard features. The equipment must meet or surpass mandatory requirements of the current NFPA standards relevant to the vehicle and equipment and Canadian Motor Vehicle Safety Regulations as amended or revised.

The National Fire Protection Association's Standard for Automotive Fire Apparatus, current edition is hereby adopted and made a part of these specifications, the same as if it were written out in full detail. The completed apparatus will be designed to conform fully to all of the requirements of NFPA standards for fire apparatus, most recent edition.

The following table provides an opportunity for vendors to describe their proposed units and will be used to evaluate proposals. We understand the difficulty of designing a specification sheet that conforms to all the different manufacturer's specifications. As a result, we have included a column for the Proponent to confirm compliance with the specifications or specify variations. This column must be completed and submitted.

Where a specification states that a particular make, model, or type of equipment, component, or material is required, the phrase "or equivalent approved by purchaser" shall mean that the contractor may propose an alternative product that meets or exceeds the performance, quality, capacity, safety, and compatibility requirements of the specified item before closing. Any proposed equivalent must be submitted in writing with full technical documentation for review. Approval of an equivalent is at the sole discretion of the purchaser, and no substitution shall be used without prior written consent.

The Respondent that submits to the Municipality the most advantageous proposal and which represents the interests of the Municipality, best overall, may be awarded the contract. The Municipality reserves the right to accept or reject all or part of the RFP, however, the Municipality is not precluded from negotiating with the successful Respondent to modify its Proposal to best suit the needs of the Municipality. Lambton Shores reserves the right to obtain additional information from any of Respondents to clarify the information in their submission, conduct interviews to discuss their suitability for the project or proceed to negotiate services, a contract, and details of the RFP with the most qualified firm. If the Municipality selects a Preferred Respondent, the Municipality will enter into negotiations with the Preferred Respondent in an attempt to settle one or more issues or proposed changes.

## Mandatory Minimum Specifications

In order for the Tender submission to be considered the Mandatory Minimum Specifications must be met.

Section	Mandatory Minimum Requirement	Compliance *	Explanation
Pumper RFT	Bidder must have mobile EVT service within 300km of the Municipality of Lambton Shores.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Bidder must have manufacturing or dealer repair facility with 300km of the Municipality of Lambton Shores.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Must be equipped Cummins L9 Engine 450 hp and Allison 3000 automatic transmission (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Shall be Custom cab Minimum seating five, equipped with Air conditioning and Tilt/telescoping steering column	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	NFPA tested.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Mechanical Siren – Federal Q2B and electronic siren	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	All emergency lighting shall be Whelen or Federal LED package	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Jacobs engine brake retarder (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Cab crew area shall have minimum 10 inch raised roof	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
		<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Minimum front disc brakes and rear drum brakes (or approved equivalent).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The front axle shall be a Meritor Easy Steer Non drive front axle, model number MFS-20. The axle shall include a 3.74-inch drop and a 71.00 inch king pin intersection (KPI). The axle shall include a conventional style hub with a standard knuckle. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The rear axle shall be a Meritor model RS-30-185 single drive axle. The axle shall include precision forged, single reduction differential gearing, and shall have a fire service rated capacity of 33,000 pounds. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Minimum three (3) Harris batteries with outside boost terminals(or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Wabco 1200 system saver air dryer (or equivalent approved by purchaser)..	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Seat belts as per latest NFPA 1900 with audible and visual alerts for driver and officer	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The crew area shall include two (2) forward facing center crew seats with both located at the center of the rear wall.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The crew area shall include two (2) rear facing crew seats, which include one (1) located directly behind the left side front seat and one (1) located directly behind the right-side front seat.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The driver's seat shall be an H.O. Bostrom 400 Series Sierra model seat with air suspension. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The officer's seat shall be a H.O. Bostrom 300 Series Firefighter series. The seat shall feature a tapered and padded seat, and cushion. The seat shall be a non-adjustable type seat. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The crew area shall include a seat in the rear facing outer position which shall be a H.O. Bostrom 300 Series Firefighter model seat. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The crew area shall include a seat in the forward-facing center position which shall be a H.O. Bostrom 300 Series Firefighter model seat. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	

	All Seating shall contain the following features: seat back incorporating the all belts to seat feature (ABTS). The seat back shall feature a blank cavity for a customer installed Self Contained Breathing Apparatus (SCBA) bracket. With the exception of the drivers seat.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The cab shall also include a combination heater air conditioning unit mounted on the engine tunnel. This unit shall offer eight (8) adjustable louvers, four (4) forward facing and four (4) rearward facing, a temperature control valve and two (2) blowers offering three (3) speeds which shall be capable of circulating 550 cubic feet of air per minute. The unit shall be rated for 42,500 BTU/Hr or cooling and 36,000 BTU/Hr of heating.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The chassis shall have a Weldon Vehicle Data Recorder (VDR) system installed. The system shall be designed to meet NFPA 1901 and shall be integrated with the Weldon Multiplex electrical system. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Alcoa Aluminum front wheels (2) 22.5 x12.25 Alcoa Aluminum rear wheels (4) 22.5 8.25	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The front tires shall be Michelin 425/65R-22.5 20PR "L" tubeless radial XZY3 mixed service tread.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The rear tires shall be Michelin 12R-22.5 16PR "H" tubeless radial XDN2 all-weather tread	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Batt Cond Kussmaul Chief 4012 LH RFO charger and air compressor (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Hale QMAX 1250-2250 GPM single stage pump. Requires primer option rated at 6000 LPM	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Trident W/3 barrel Automatic Pump Primer. For use with 1250 GPM and larger pumps. Requires 15.6 CFM or large engine air compressor. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	1280 Gallon "R" Water. Tank capacity is 1280 US gallon /1065 Imperial gallons / 4845 Liters (minimum amount).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Class 1 Intelli40/Whelen PSTank2 Water Tank Level Gauge Package Location of Whelen PSTank2 Strip-Lights: forward of body up high (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	1.5" Tank Drain Akron Manual Valve with pull cable control at left pump operator panel. Valve shall be located at the tank sump and extend plumbing below frame rail. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	2" tank fill Akron manual valve and 3" tank to pump Akron manual valve w/4" tank connection. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	3" Deck Gun Discharge, Akron manual valve. (Outlet shall terminate with MNPT 1 threads unless extend gun is installed) (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Customer installed monitor, nozzle and/or tips, make and model as specified.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	1.5" Front bumper discharge Akron manual valve. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Brass Swivel in Tray center front bumper for Front Bumper Discharge.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Front intake swivel 6" polished chrome.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The bumper apron shall include a 5" stainless steel pipe intended for use as a suction intake for the pump. The suction pipe shall be routed from the right-hand front bumper area to the area rear of the front axle near the back of the cab.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Body shall be aluminum construction.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Fully Multiplexed	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Must be equipped with Hale Electric MIV or Waterous equivalent on side inlets.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Minimum two rear 2.5" discharges.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	All gauges shall be metric.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	

	FRC PumpBoss Max pressure governor (PBA500 series). Includes engine monitor gauges. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Two (2) crosslays holding 61m of 1.75" (Total of 122 metres of 1.75" hose)	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	One 2.5" discharge and one 4" discharge on the officer's side pump panel with 3" Manual Valve. One 2.5" discharge on the driver's side pump panel	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	All 1.5" threads to be NPSH, 2.5" threads to be CSA, 4" storz, 6" threads to be NST.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	6" Left Intake Akron Manual Valve. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	A foam injection system. Foam ready manifold shall be supplied for (make and model TBD) with 3.0" plumbing feeding the foam manifold.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	30 gallon integral foam tank for Class A foam.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Class 1 Intelli-40 Tank Foam Tank Level Gauge with Red LED's.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Shall have foam tank refill system.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Front bumper to contain one 1.5" pre-connect to hold 61m of 1.75" hose with nozzle attached. This line must be pre-piped to the foam supply and have air blow-out features for draining.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The pump house will be fitted with a heater and belly pan with easily removable tray.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Heat pan and Heat pans extensions. Includes bolt-on plates added to the front and rear of the heat pan extending up as close as possible to the chassis frame rails and other components to fill all open gaps, further enclosing the pump module for increased heat retention (winter package)	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Rescue pumper body, 3 compartments per side, full height both sides, full depth upper compartments on the driver's side and shallow upper depth on the officer's side due to the ladder tunnel	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Full Height Rear Compartment with Officer Side ladder Storage Tunnel. Includes smooth plate panels and Hard suction storage access door with push button latch	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Storage tunnel capable of holding (1) 2-section, (1) roof, (1) attic, and (5) pike poles located in the rear.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Compartments must be equipped with roll-up doors and drip trays.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Driver side roof top compartment for 1x 10' hard suction hose stored horizontal. Includes stop bracket rearward of hard suction hoses and Nylatron compartment flooring. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Officer side roof top compartment for 1x 10' hard suction hose Includes stop bracket rearward of hard suction hoses and Nylatron compartment flooring. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Hosebed storage for 10 lengths of 4" hose in 30- meter lengths, equipped with coffin lids	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Step rear intermediate embossed treadplate. Locate below hose bed, to extend rearward from body 12 in. and shall include three (3) hand hold cut-outs on top of the step-in place of the hand rail.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Innovative Controls dual lighted LED folding step (minimum of 4). Location: driver side front compartment face. Each location requires a minimum of (1) handrail per NFPA.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Tracks for adjustable shelf and/or adjustable tray in a compartment. Location: L1 FORWARD OF PARTITION; L2; L3; R1; R3; B1	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Tray, floor mounted roll-out with gas spring. 500 lbs. capacity. Location: L3; R3; B1	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	

	PAC TRAC panels vertical stacked with tool mounting grooves orientated horizontal on wall of a compartment. Location: R1 upper back wall; R2 back wall and R3 upper back wall	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Floor mounted aluminum SlideMaster model AM3 with aluminum tray. Location(s): R1	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Tool Board, PAC TRAC brand double sided adjustable slide out tool board on slide model VSOHD-24 with 24 inches of travel. Location: 2 L1 REARWARD	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	On-site operator training for two (2) Days.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	NFPA pumper ground ladder compliant	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Minimum high side compartments on both sides of the apparatus.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Includes bolt-on composite wheel well liners and bolt-on polished alum federates	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Fire Shop brand SCBA bottle storage with hinged door and push button latch. Door shall have a brushed stainless-steel finish.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Must Contain a minimum of 7 SCBA bottles of storage in the wheel wells	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	NFPA hose bed access ladder. Zico model RL12 that gives increased visibility of DOT/NFPA lighting if mounted outboard rear of body. Includes required steplights and additional hand rail(s) if applicable. Location: rear of body driver side. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Each Compartment is equipped with a three-prong receptacle	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Light bar Federal Signal MicroPulse Signal Master LED 32" with 6 lights. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Warning light Federal Signal QuadraFlare QL64 LED PR. Surface mounted with bezel. Location: (1) each side NFPA/ULC required lower zone midship side facing, color will be RED with CLEAR lenses. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Warning light Federal Signal QuadraFlare QL64 LED PR. Surface mounted with bezel. Location: (1) each side NFPA/ULC required lower zone rear facing, color will be RED with CLEAR lenses. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Warning light Federal Signal QL97 LED (PR). Surface mounted with bezel (if 1 applicable). Location: (1) each side of body rear facing up high, color will be RED with RED lenses. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Warning light Federal Signal QL97 LED (PR). Surface mounted with bezel (if 1 applicable). Location: (1) each side of body side facing upper rearward, color will be RED with RED lenses. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Warning light Federal Signal Micro Pulse Ultra model MPS6 LED w/ bezel (PR) 1 RED with CLEAR lenses. Location: (1) each side facing at rear of body in rubrail if equipped. Note: MicroPulse Series lights are only available with clear lenses.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Warning light Federal Signal Micro Pulse Ultra model MPS6 LED w/ bezel (PR) 1 RED with CLEAR lenses. Location: (1) each side centered below forward compartments in rubrail if equipped. Note: MicroPulse Series lights are only available with clear lenses. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The cab front fascia shall include two (2) Federal Signal Quadra Flare LED front warning lights in the left and right inboard positions. The lights shall feature advanced Solaris technology and include a built-in flasher capable of multiple flash patterns.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	

	The lights shall be mounted to the front fascia of the cab within a chrome bezel. The warning lights mounted on the cab front fascia in the inboard positions shall be red with a clear lens. (or equivalent approved by purchaser).		
	The chassis shall include two (2) Federal Signal Quadra Flare 6x4 LED intersection warning lights, one (1) each side. The lights shall feature advanced Solaris technology and a built-in flasher with multiple flash patterns including steady burn. The intersection lights shall be red with a clear lens. The intersection lights shall be mounted on the side of the bumper in the rearward position. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The cab sides shall include two (2) Federal Signal Quadra Flare LED warning lights, one (1) on each side. The lights shall feature advanced Solaris technology and include a built-in flasher capable of multiple flash patterns. The lights shall be mounted to the sides of the cab within a chrome bezel. The warning lights located on the side of the cab shall be red with clear lens. The warning lights on the side of the cab shall be mounted over the front wheel well directly over the center of the front axle. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Deck/scene light circuit wiring through chassis reverse. Requires rear deck or scene light.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	FRC SPA900-Q70 Scene light (PR). Switch in cab (driver and officer side lights switched separately). Locate (1) each side of body rear facing up high. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	FRC SPA900-Q70 Scene light (PR). Switch in cab (driver and officer side lights switched separately). Locate (1) each side of body side facing upper forward. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	FRC SPA900-Q70 Scene light (PR). Switch in cab (driver and officer side lights switched separately). Locate (1) each side of body side facing upper rearward. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	The front of the cab shall include one (1) HiViz model FireTech FT-B-72-ML-B LED scene light installed on the brow of the cab. The light shall feature (5) five integrated marker lights. The housing shall be powder coated black. There shall be one (1) scene light mounted center on the front brow of the cab. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Hose bed light(s) LED TecNiq (EA), model P04-WBFP-1 with black housing(s). Location: center front of hose bed. Switched with work light switch in cab. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Crosslay light(s) LED TecNiq (EA), model P04-WBFP-1 with black housing(s). Locate to rear of crosslay (SM) and forward of crosslay (TM as applicable). Switched with work light switch in cab. (or equivalent approved by purchaser).	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Paint shall be two tone -black upper/red bellow	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Reflective decaling achieving NFPA 1901 standards	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Trash lines located within front bumper	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Internal area in rear of cab for flashlight/radio bank with charging capabilities for 6 radios and 6 flashlights.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	10-year non-prorated paint warranty	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	TFT in cab filter system with removable filters.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Elkhart Sidewinder® EXM that flows up to 750 gallons per minute (gpm) with remote control. (functional system)	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	Completed Apparatus to be delivered to 65 Main St. S Forest Ontario N0N 1J0	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	

	State allowance for mid build inspection, and predelivery inspection.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	
	State time allocated for training upon delivery.	<input type="radio"/> Exceeds <input type="radio"/> Meets <input type="radio"/> Does Not Meet	

## **6.0 Request for Proposal Bid Form**

# **THE MUNICIPALITY OF LAMBTON SHORES**

## **Request for Proposal – 2026-18 Supply and Delivery of a Fire Apparatus**

By: \_\_\_\_\_

Address: \_\_\_\_\_

Name of Person Signing for Proponent: \_\_\_\_\_

Position of Person Signing for Proponent: \_\_\_\_\_

Telephone: \_\_\_\_\_ Facsimile: \_\_\_\_\_

<b>Item</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit</b>	<b>Unit Price (B)</b>	<b>Sub-Total (A x B)</b>
1	Fire Apparatus As Per RFP	1	EA	\$ _____	\$ _____
<b>13% HST</b>					\$ _____
<b>Grand Total</b>					\$ _____

**I/We**, the undersigned, having carefully examined the site of the proposed work, and having read, understood, and accepted the Specifications, Conditions, and Requirements listed herein, each and all of which form part of this Proposal, hereby offer to furnish all machinery, tools, labor, apparatus, plant and other means of construction; all materials, except as otherwise specified in the Contract; and to complete the work in strict accordance with the Specifications, Conditions, and Requirements listed herein.

Should additions to or reductions from the quantities shown be made, additions to or deletions from the above price shall be as shown on the attached Schedule of Unit Prices.

**I/We** hereby agree that the work specified in the Proposal will be performed in strict accordance with the Specifications, Conditions, and Requirements listed herein.

**I/We** hereby agree that the project shall start upon approval and be completed as per the stipulations of this Proposal.

The price shall be in Canadian funds and include duties, royalties, handling, levies, transportation, delivery, dealer preparation, overhead, profit and all other charges. Any and all taxes are to be shown.

The Municipality of Lambton Shores is part of the Broder Public Service of the Province of Ontario and as such is entitled to the concessions (discounts) as arranged by the Ministry of Government Services under VOR: OSS 00163907 and VOR: OSS 074422.

**PROPOSER SIGNATURE**

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Name

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Position Held

I/WE have the authority to bind the Corporation:

---

Signature

---

Date**WITNESS SIGNATURE**

---

Name

---

Signature

---

Date

**Appendix A**  
**RFP Envelope Submission Cover**